

Weekly Activity / Production

Name: _____

Week Of: _____ / _____ / _____

1st House/Call 9AM Daily
 Work Until "Dark 30"
 Take 20 Leads a week
 Do 15 Presentations a week

	Friday	Saturday	Monday	Tuesday	Wednesday	Thursday
Conference Call Attendance		No Call				
Leads Worked						
Doors Knocked W/ Lead						
Doors Knocked W/O Lead						
Appointments Made						
Presentations Made						
Sales						
Referrals						
Daily Production						

Total Week Annualized Production: \$ _____

- Production Week is Friday - Thursday
- Leads can be ordered every Wednesday and Friday
- Conference Calls are daily Monday - Friday @ 8:30AM
 - Dial: 319-527-9109
 - Code: 772001#